

Fact Sheet

TSX: SIA

\$1.6B

Asset Value

~13,000

Dedicated Team Members

49

Years of Operation

\$0.94

Annual Distribution/Share

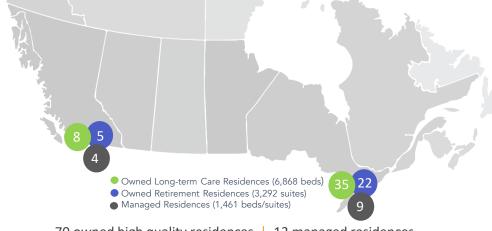
\$235M

Available Liquidity

As at June 30, 2021







70 owned high quality residences | 13 managed residences

Sienna Senior Living Inc. (TSX:SIA) is one of Canada's leading owners and operators of seniors' residences with high quality assets in great locations in Ontario and British Columbia.

Why Invest in Sienna

- **Well established** provider of essential services in a sector with compelling demographics and growing demand
- **Balanced portfolio** of long-term care and private-pay retirement residences
- **Experienced leadership team** focused on high quality care and resident-centered experience
- **Solid financial position** with investment grade credit rating, a large pool of unencumbered assets and high liquidity

of Seniors over 85 to double in Canada by 2040

Sienna's long-term strategic approach to operations and growth is focused on recruiting and retaining a high-performing team, optimizing the Company's balance sheet and capital structure and building a best-in-class portfolio

Operating

- New retirement platform "Aspira" to distinguish Sienna's product and service offerings from competitors
- Focus on resident experience and quality of care and service, while prioritizing the health and safety of residents and team members
- Build and retain a high performing team and great culture

Balance Sheet

- Optimize capital structure and refinance debt at favourable interest rates
- Finance development projects at favourable terms while supporting robust debt metrics
- Retain pool of unencumbered assets
- Maintain investment-grade credit rating

- \$600M+ redevelopment of long-term care portfolio over 5-7 years
- Development and expansions of retirement residences
- Retirement acquisitions
- Organic growth

Senior Leadership

Nitin Jain

Director, President & CEO

Dr. Andrea Moser

Chief Medical Officer, SVP

Mark Lugowski
Retirement Operations, EVP

Jennifer Anderson LTC Operations, EVP

Karen HonChief Financial Officer, SVP

Olga Giovanniello
Chief Human Resources Officer,
EVP

David HungCorporate Services &
Investments, SVP

Stephen RoyReal Estate Development &
Construction, SVP

Adam Walsh General Counsel, SVP

Nancy Webb Public Affairs & Marketing, SVP

Board of Directors

Dino Chiesa Chairman

Nitin Jain

Janet Graham

Brian Johnston

Paula Jourdain Coleman

Jack C. MacDonald

Stephen Sender



Financial Highlights

Key Performance Indicators \$thousands, except occupancy, share and ratio data	Q2 2021	Q2 2020
Occupancy – Long-term care (average)	81.6%	92.6%
Occupancy – Retirement same property (average)	78.1%	83.0%
Revenue	162,668	162,922
Net operating income (NOI)	31,025	31,891
Operating Funds from Operations (OFFO)	15,126	16,699
Adjusted Funds from Operations (AFFO)	14,102	16,623
OFFO per share	0.226	0.249
AFFO per share	0.210	0.248
Debt to gross book value (period end)	45.5%	48.5%
Weighted average cost of debt (period end)	3.4%	3.4%
Debt to adjusted EBITDA (period end)	7.4	8.6

Sienna's Environmental, Social and Governance Initiatives

Diversity, Inclusion & Fair Compensation

Nurturing a culture in which **people of diverse backgrounds have equal opportunity** to achieve their potential and are compensated fairly is important to Sienna.

95% of Sienna's front-line team members are compensated above minimum wage with 80% compensated at over 50% above minimum wage

80%

Frontline team compensated at 50%+ above minimum wage

Developing for the Future

The redevelopment of Sienna's longterm care portfolio is a major opportunity to invest with purpose to

- enhance the quality of life for the seniors we serve
- **enrich the work environment** of our team members, and
- address climate change as we adopt environmentally-friendly designs and install energy-efficient features

Launch of Sienna Ownership and Reward Program "SOAR" awarding qualifying employees with Company shares

- \$3 million investment in recognition of team members' tireless efforts
- Approximate one-time grant of \$500 for permanent full-time employees and \$300 for permanent part-time team members

Giving Back

- Donation of \$250,000 to Scarborough Health Network in support of new mental health hub
- Contribution of \$700,000 to CaRES
 Fund, providing emergency financial assistance to sector employees

See Sienna's **ESG Report** and **ESG Mid-Year 2021 Update** for further information on Sienna's initiatives

"In everything we do, we are guided by the belief that it is both a great privilege and a tremendous responsibility to serve Canada's seniors to ensure that they live with the utmost dignity and respect."

